

AppendixA-CiscoTenderanalysis

WholelifeCost(70%)

Supplier	Equipment Cost(Network)	EquipmentCost (IPT)	EquipmentCost (IPCC)	TotalCost	Within50%of lowestBid	BasicPrice Mark(30%)	RelativePrice Mark(40%)	TotalSection Marks	PartnershipStatus	Support Type	Compliant?
Supplier1	£263,499.99	£294,167.19	£201,886.02	£759,553.20	Y	30	36.6	66.6	GoldPartner(xxx)- GlobalPartner(xxx)	Shared (xxx)	Y
Supplier2	£307,972.54	£350,682.84	£165,304.63	£823,960.01	Y	30	33.4	63.4	GoldPartner PremierPartner(xxx)-	Shared	Y
Supplier3	£327,935.63	£319,392.70	£146,651.05	£793,979.38	Y	30	34.9	64.9	GoldPartner(xxx)-	Shared	N
Supplier4	£283,122.68	£305,632.80	£106,991.82	£695,747.30	Y	30	39.7	69.7	GoldPartner	Shared	N
Supplier5	£277,695.60	£296,898.23	£114,421.34	£689,015.17	Y	30	40.0	70.0	NotSpecified	Not Specified	N
			MinTender MaxTender	£689,015.17 £823,960.01							

Delivery&FitnessforPurpose(30%)-OfficerAma rking

Supplier	(10Marks) DeliveryDates	(10Marks) Certications Held	(10Marks) GenQuality& SuppOffering	TotalSection Marks Awarded
Supplier1	8	8	8	24
Supplier2	5	7	8	20
Supplier3	10	5	4	19
Supplier4	5	7	6	18
Supplier5	2	0	2	4

Delivery&FitnessforPurpose(30%)-OfficerBma rking

Supplier	(10Marks) DeliveryDates	(10Marks) Certications Held	(10Marks) GenQuality& SuppOffering	TotalSection Marks Awarded
Supplier1	8	8	8	24
Supplier2	6	7	8	21
Supplier3	9	5	5	19
Supplier4	5	7	7	19
Supplier5	4	6	4	14

Totals(100%)

<u>Supplier</u>	<u>Total</u>
Supplier1	90.6
Supplier2	83.9
Supplier3	83.9

Supplier4
Supplier5

88.2
79.0